

CURRICULUM VITAE

ABDULLAH KUŞPINAR

Personal Information:

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Birthday: 27.05.1995

Place of Birthday: Bursa

Nationality: Republic Of Turkey (T.C)

Marital Status: Single

Driving Licence: B-A2

Foreign Language: English – Upper Intermediate

Military Status: Military obligation has been completed in 18th of October 2021



Experiences:

September 2025 – Continued

Barikat Siber Güvenlik – Sales Department

- Technical Presales Engineer

I am a Pre-Sales Technical Engineer at Barikat Cyber Security Group, delivering end-to-end cybersecurity architecture and technical consultancy across a broad vendor ecosystem of approximately 40 technology partners. I continuously strengthen my technical expertise by completing vendor-specific trainings and certifications across multiple security domains.

I conduct GAP analyses to evaluate customers' current security postures and design end-to-end cybersecurity architectures aligned with business goals and regulatory requirements. Based on these assessments, I provide strategic and technical consultancy to support security maturity and optimization initiatives.

I actively lead technical enablement and UTD activities, introducing security solutions, demonstrating product capabilities, and aligning technologies with real-world customer use cases. In parallel, I prepare accurate bill of materials (BoM / kitlists) across multiple product families and produce technical documentation to ensure correct sizing, licensing, and effective product usage.

My expertise spans Identity Security, DAM, DLP, PAM, XDR, EDR, EPP, DSPM, WAF, ZTNA Firewall, and Cloud Security solutions, enabling me to deliver scalable, compliant, and business-driven security solutions.

CURRICULUM VITAE

September 2024 – September 2025

Getir A.Ş/GetirFinans – Information & Security Department

- Senior Cyber Security Engineer (Cyber Security Team Member)

As a Senior Cyber Security Engineer at Getir A.Ş / GetirFinans, I own the end-to-end delivery of the Database Activity Monitoring (DAM) program, including implementation, policy architecture, and operational governance. I design DAM alerting and monitoring workflows that directly support SOC operations and strengthen enterprise data security.

I serve as the primary administrator of the Data Loss Prevention (DLP) platform, leading infrastructure operations and policy lifecycle management. I design and enforce business-aligned DLP controls in compliance with regulatory frameworks such as BDDK and PCI-DSS.

I also manage Attack Surface Management (ASM) initiatives, executing attack simulations across mobile applications, servers, and internal user environments, and translating findings into executive risk reports and remediation actions. In parallel, I actively contribute to a newly implemented SIEM project, expanding my expertise in security monitoring and incident detection.

July 2022 – September 2024

IBM – Security Sales Department

- Pre-Sales Technical Engineer (Security Software Sales Team Member)

I worked as a Pre-Sales Technical Engineer in IBM, where I serve as the technical leader overseeing the IBM Digital & Trust product portfolio in Turkey, specifically focusing on information security products. My primary responsibilities revolve around managing various products within this portfolio, including the DAM products Guardium and Guardium Insight, IAM products Verify Access, Verify Governance, and Verify Privileged (Delinea PAM), UEM product MaSS360, and Fraud product Trusteer.

Leveraging my extensive background, I also provide support for the Threat Management product family, particularly the Qradar Suite. Within my role, I am tasked with elucidating the functionalities of Digital & Trust products, orchestrating Proof of Concept (PoX) processes, overseeing product installations, facilitating product development, implementing regulatory-compliant use-cases, and addressing similar processes tailored to meet the specific needs of our clients.

Additionally, I am responsible for ensuring that all stakeholders within IBM's ecosystem possess the requisite expertise and proficiency in their designated product domains.

November 2021 – June 2022

Bitci.com/Çağdaş Holding – Technology Department

- System Security Specialist

I worked in Bitci.com/Çağdaş Holding, is a cryptocurrency company, as System Security Specialist. I and my team manage PoC such as EDR, SIEM, Firewall and etc.

Also, we construct the security unit for the holding. In addition, I the necessary arrangements to ensure compliance with regulations and standarts (ISO27001 etc.). At the same time, it is one of my responsibility to provide security and manage cloud systems(Aws, Gcp and etc.). Additively, I manage Cyber Threat Intelligence Platforms, EDR and SIEM tools. I take the necessary measures in line with the alarms that occur quickly.

CURRICULUM VITAE

Furthermore, I develop my redteam skills and perform the necessary tests in the company. Finally, the team assist the DevOps team in case of need.

January 2021 – November 2021

Çiçeksepeti.com/Lolaflora.com – Technology Department

- System Security Administrator (Net & Sec Team Member)

I worked in Çiçeksepeti.com/Lolaflora.com is e-commercial company as System Security Administrator. I and my team manage PoC such as EDR, SIEM, Firewall and etc. Also, we construct the security unit. At the same time, it is one of my responsibility to provide security and manage cloud systems(Aws, Gcp and etc.). In addition, I and my team the necessary arrangements to ensure compliance with regulations and standarts.

Furthermore, I manage pentest and redteam processes. Additionally, in case of a cyber incident in the company, I and my team ensure that the necessary measures are taken quickly. Finally, the team assist the DevOps team in case of need.

November 2020 – January 2021

Yapı Kredi Teknoloji A.Ş – IT Security Management Department

- System Engineer (IAM Team Member)

October 2019 – November 2020

Yapı Kredi Teknoloji A.Ş – IT Security Management Department

- Asistant System Engineer (IAM Team Member)

I worked in Yapı Kredi Teknoloji A.Ş that is one of the most valuable brand in Turket about 1.5 year. I and my team integrated Sailpoint IQ Application for the bank. Thanks to this integration, all identities and accesses are controlled and managed from one authority.

Also, I manage and monitor Cyberark Application for Privileged Access Management, Symantec VIP Access and Jaguar. Besides, I write scripts with using Python and Powershell for providing Cyberark automation such as reports, sending mail, alerts. In addition, the other one of my tasks is to maintain about 50 servers that are under our responsibilty such as backup, patching, configuration.

Furthermore, I discover vulnerability on servers with using Tenable Application. After that, I close vulnerabilities and report the results to my manager. Additionally, I participate Multi-Factor Authentication meetings and designate the policies of MFA for bank's systems.

July 2019 – August 2019

Gais Siber Güvenlik Teknolojileri

- Intern

February 2019 – June 2019

Yeditepe University

- Undergraduate Student Assistant

CURRICULUM VITAE

Educations:

- 2014 – 2023 Anadolu University – Faculty of Administrative
- Public Administration(Open Education)
- 2014 – 2019 Yeditepe University – Faculty of Engineering
- Computer Engineering (100% English)
- 2013 – 2014 Yeditepe University – Prep School
- English Education For Faculties During 1 Year

Certificates:

- **2026 TrendAI Vision One Platform Foundation** – TrendAI
 - * Vision One
- **2025 CyberArk Certified Pre-Sales Engineer for PAM** – CyberArk Official
 - * CPE-PAM
- **2025 Technical Pre-Sales Accreditation Certification** – Thales Official
 - * Data Security Fabric(DSF)
- **2025 Technical Pre-Sales Accreditation Certification** – Thales Official
 - * CipherTrust Data Security Platform(CDSP)
- **2021 ISO 27001:2013 Information Security Management Systems Auditor / Lead Auditor** – Exemplar Global
 - *Certification Number: EG_27001_LA_GL_21_04_0001
- **2020 Cyberark Trustee Certification**– CyberArk Official
 - *Certification Number: 1086628
- **2017/2018 Certificate of Completion** – Cisco Networking Academy/Ağ Yöneticileri Derneği
 - *Mobility Fundamentals
- **2017/2018 Certificate of Completion** – Cisco Networking Academy/Ağ Yöneticileri Derneği
 - *Introduction to Cybersecurity
- **2016 Certificate of Appreciation** – Kocaeli Belediyesi ve KOSKEM
 - *Volunteer Lifeguard
- **2014/2015 Fall Semester Certificate of Honour** – Anadolu Üniversitesi
 - *Public Administration

Badges:

- **2024 IBM Security Guardium Data Protection Sales Foundation** – IBM
- **2024 IBM Security Guardium Data Encryption Sales Foundation** – IBM
- **2024 IBM Security Guardium Insight Sales Foundation** – IBM

CURRICULUM VITAE

- **2024 Partner Ecosystem Sales Foundation – IBM**
- **2024 IBM Security Identity & Access Management Sales Foundation – IBM**
- **2023 Global Sales School/Sales Activation– IBM**
- **2023 Architectural Thinking For Security – IBM**
- **2023 Data Security Sales Foundation – IBM**
- **2023 IBM Security CIAM Technical Sales Intermediate – IBM**
- **2023 IBM Security Randori – Attack Surface Management Technical Sales Intermediate – IBM**
- **2022 IBM Security Guardium Sales Foundation – IBM**
- **2022 IBM Security Verify Sales Foundation – IBM**
- **2022 IBM Cloud Pak for Security Sales Foundation – IBM**
- **2022 IBM Security QRadar XDR Sales Foundation – IBM**

Clubs:

- **Search & Rescue of Yeditepe University – YÜDAK**
*Member of Board of Directors -
7tepe Computer Community

Interests:

- Embedded System
- Cyber Security
- Basketball
- Climbing
- Weapons/Military Technology
- Aviation
- Robotics
- Motorcycles
- Making World's Coffee/Barista

References:

- **Osman DOĞAN** – GAIS Siber Güvenlik Teknolojileri – CEO
- **Erdem Değirmenci** – Barikat Siber Güvenlik Teknolojileri – Team Leader
- **Cem Aslan** – Barikat Siber Güvenlik Teknolojileri – Business Development & Pre-Sales Director
- **Kerem Kuldük** – Intertech A.Ş – Manager of IAM Department
- **Levent GÖKAKIN** – Yapı Kredi Teknoloji A.Ş – Senior System Security Engineer
- **Arda Eralp** – IBM Turkey – Senior Pre-Sales Technical Engineer
- **Alper Cayağzı** – IBM Turkey – Senior Software Sales Leader
- **Prof. Dr. Sezer Gören UĞURDAĞ** – Yeditepe University – The Chair of Computer Engineering

***NOTE:** The phone number of the references will be provided upon request.